



Regional Engagement Manager (NYC)

ORGANIZATION BACKGROUND

Young Judaea (YJ) is a diverse community that educates and empowers Jewish youth to deeply engage with Israel and to lead positive change for the Jewish People, Israel, and the World. For more than 115 years, Young Judaea has inspired Jewish youth of diverse backgrounds to become engaged leaders and inspired activists with a deep personal connection to Israel.

Young Judaea's program journey spans junior camps, year-round teen programming, Camp Tel Yehudah, Israel immersive travel experiences, leadership development opportunities, and lifelong alumni engagement. Through this interconnected ecosystem, Young Judaea develops generations of Jewish and Zionist leaders.

SUMMARY OF JOB RESPONSIBILITIES

The NYC Regional Engagement Manager (REM) serves as Young Judaea's primary representative and relationship manager within an assigned region. For this position, the REM will be responsible for covering NYC (all boroughs) and Westchester within the Northeast region. The REM is responsible for growing participation, strengthening retention and matriculation, cultivating strategic community partnerships, and ensuring families successfully navigate the full Young Judaea journey.

The REM leads the development and execution of a regional engagement strategy that increases participation across Young Judaea's programs while building long-term relationships with families, community organizations, camps, schools, federations, foundations, synagogues, and other key stakeholders.

This position combines family engagement, community partnership development, grant stewardship, recruitment strategy, and regional leadership to strengthen Young Judaea's presence and impact within the region.

CORE JOB RESPONSIBILITIES

Family Relationship Management

Serve as the primary point of contact and trusted advisor for families throughout NYC and Westchester. Build long-term relationships with participants and families, helping them navigate opportunities across the Young Judaea program continuum including teen programming at the

Regional Junior camps, Camp Tel Yehudah, YJ Teen Clubs, Israel programs, teen leadership opportunities, and YJ staff pathways.

Recruitment, Retention, and Matriculation

Develop and implement regional strategies that increase enrollment, improve participant retention, and strengthen matriculation between programs. Track and monitor participation trends and proactively identify opportunities to improve outcomes across the YJ Journey.

Community Partnership Development

Establish and maintain relationships with YJ alumni, synagogues, JCCs, Jewish day schools, supplementary schools, camps, federations, youth professionals, and community organizations. Develop and support collaborative initiatives that expand awareness of and participation in Young Judaea programs.

Regional Financial Resource Navigation

Maintain a comprehensive understanding of local and regional scholarship available to families and funding opportunities to support YJ local programs. Assist YJ recruiters in identifying and accessing financial resources that support participation in camps, teen programs, and Israel experiences. Identify opportunities with local foundations, federations, and individual philanthropists interested in supporting YJ Teen year-round programming in their local area or region.

Summer Leadership

Serve in role at a CYJ Sprout Lake during the summer season. Utilize the summer experience to build relationships with families and strengthen matriculation into year-round teen programming, Tel Yehudah, and Israel programs for the NYC and Westchester area.

ADDITIONAL JOB RESPONSIBILITIES

Regional Team Leadership

Work closely with the Northeast Regional Advisor, City Coordinators, volunteer lay leaders, and teen leadership to implement regional engagement strategies and achieve participation goals.

Data Analysis and Reporting

Utilize organizational systems to monitor regional engagement, enrollment, retention, matriculation, and partnership development. In partnership with the Chief Growth and Impact Officer, provide regular reports on regional performance and key metrics.

Program Support and Event Management

Support regional and national programming efforts through outreach, recruitment, logistics coordination, and family engagement. Organize local recruitment events, family gatherings, community presentations, and partner engagement opportunities.

Cross-Department Collaboration

Collaborate with camp, teens, Israel, alumni, marketing, development, and operations teams to ensure alignment of messaging, recruitment efforts, and participant experience.

Other Duties as Assigned

JOB COMPETENCIES

- Exceptional relationship-building and interpersonal communication skills.
- Ability to cultivate trust with families, community leaders, educators, clergy, and volunteers.
- Strong strategic planning and execution skills.
- Experience developing partnerships and community-based initiatives.
- Strong organizational and project management skills.
- Ability to analyze participation and engagement data to drive decision-making.
- Public speaking and presentation experience.
- Entrepreneurial mindset with the ability to work independently and build new opportunities.
- Commitment to Jewish youth development, Israel engagement, and leadership education.

EDUCATION AND EXPERIENCE

- Bachelor's degree required; Master's degree preferred.
- Minimum of 5 years of experience in community engagement, youth development, Jewish communal service, education, fundraising, admissions, recruitment, or related fields.
- Experience working directly with families and youth populations.
- Demonstrated success building partnerships and managing stakeholder relationships.
- Experience identifying and managing grants, sponsorships, or community funding opportunities preferred.
- Experience utilizing CRM systems; Salesforce experience preferred.
- Strong analytical and reporting skills.
- Valid driver's license required.
- Ability to travel extensively throughout the assigned region.

COMPENSATION AND BENEFITS

- Salary Range: \$70,000–\$80,000 commensurate with experience.
- Travel stipend for engagement trips outside of NYC.
- Competitive benefits package including health insurance, retirement plan, paid time off, paid holidays, professional development opportunities, and parental leave.
- Full-time hybrid position with significant travel and in-person engagement throughout NYC and Westchester.
- Participation in national conferences, staff trainings, conventions, and leadership gatherings throughout the year.

Young Judaea provides equal employment opportunities to all applicants and employees without regard to race, color, religion, gender, sexual orientation, gender expression, age, citizenship status, national origin, disability, marital status, or any other protected characteristic established by law.

To apply for this position please send a cover letter and resume to Zach Litif, zach.litif@youngjudaea.org with the subject line: Young Judaea New York City Relationship Engagement Manager.